

# 2025 Financial Review

<b>Friends of the Brownsburg Public Library</b>						
<b>Balance Sheet</b>						
<b>Year to Date 2025</b>						
	January 1, 2025 Cash Balance	Revenues	Expenditures	Account Transfers	December 31, 2025 Cash Balance	Interest Rate
Hendricks County Bank	\$ 14,452.57	\$ 31,282.19	\$ 25,054.52	\$ 25.00	\$ 20,655.24	0.05%
First Merchants Money Market	\$ 29,257.08	\$ 15.64	\$ -	\$ 25.00	\$ 29,297.72	0.01%
	\$ 43,709.65	\$ 31,297.83	\$ 25,054.52	\$ 50.00	\$ 49,952.96	

\* \$25 deposited into First Merchants Money Market for activity to keep account open.

Finished strong with a \$6,2431.31 gain to our cash balance. We didn't spend a lot this past year for our Staff In-Service programs and staff appreciation efforts. In addition, to under spending in small ways throughout the budget.

Revenue sources stayed strong and consistent. Membership and Library Shop continue to be the two main revenues with low expenses. We had to cancel the fundraiser in February due to low signups and tried a second fundraiser in December with a small success.

<b>2025 Revenue Analysis</b>							
	Revenue	Expense	% of Expenses to Revenue	% of Profit to Revenue	Profit/Loss	% of each to the total	<b>2024 Profit/Loss and %</b>
Library Shop	\$ 9,656.63	\$ 1,925.42	20%	80%	\$ 7,731.21	38%	\$ 9,944.05 40%
Online Sales	\$ 555.23	\$ 102.65	18%	82%	\$ 452.58	2%	\$ 2,564.77 10%
Holiday Shop (2025)	\$ 3,805.65	\$ 574.76	15%	85%	\$ 3,230.89	16%	\$ 2,772.71 11%
Coffee Sales	\$ 1,356.00	\$ 1,044.04	77%	23%	\$ 311.96	2%	\$ 532.90 2%
Fundraiser	\$ 2,196.59	\$ 1,624.89	74%	26%	\$ 571.70	3%	\$ 1,451.98 6%
Membership	\$ 8,513.48	\$ 592.76	7%	93%	\$ 7,920.72	39%	\$ 7,610.81 31%
	\$26,083.58	\$ 5,864.52			\$20,219.06		\$ 24,877.22

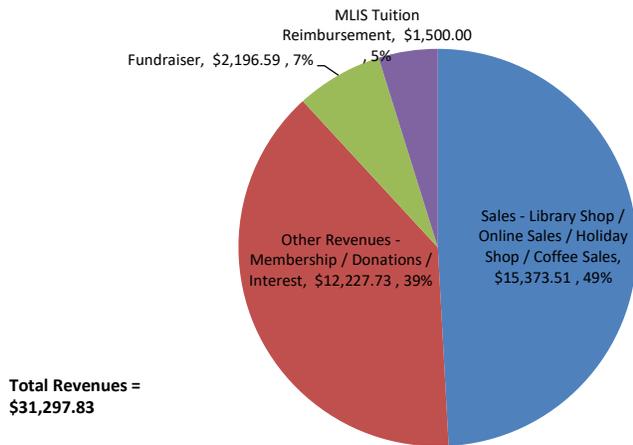
Library Shop - Paid 2024 Sales Tax in January for \$1,118.82

## Friends Membership

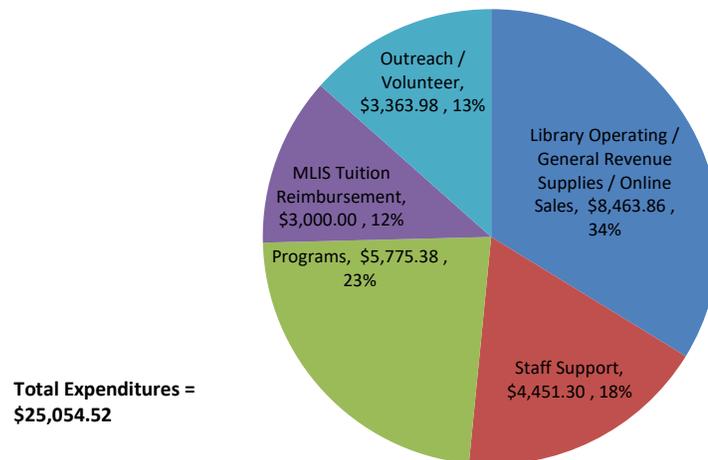
Our return membership rate has stayed steady and new members have offset those who haven't renewed. Our average gift has continually increased which is very much appreciated and shows support for the Friends support and the Library's work.

Year	Members	# of Returning	# of New	Total Mailed	Return %	Total \$	Avg Gift
2020	106		53	1,164	9%	\$4,180	\$39
2021	108	52 of 106 / 49%	56	862	13%	\$4,565	\$42
2022	121	76 of 108 / 70%	45 / 6%	819	15%	\$5,320	\$44
2023	99	83 of 118 / 70%	16 / 2%	825	12%	\$5,235	\$53
2024	104	77 of 99 / 78%	27 / 3%	1,019	10%	\$6,150	\$59
2025	120	87 of 106 / 82%	33 / 3%	1,200	10%	\$7,650	\$64
2026	105	79 of 120 / 66%	26 / 4%	741	14%	\$7,825	\$75

### 2025 Friends of the Library Revenues



### 2025 Friends of the Library Expenditures



**BROWNSBURG PUBLIC LIBRARY**  
**REVENUE AND EXPENSE STATEMENT**  
**As of December 31, 2025**

	YEAR TO DATE	BUDGET	% RECEIVED	OVER/(UNDER) TO DATE	\$\$ OUTSTANDING
<b>REVENUES</b>					
Sales					
Library Shop (Jan - Nov)	\$ 9,656.63	\$ 7,000	137.95%	\$ 2,657	\$ (2,657)
Online Sales	\$ 555.23	\$ -		\$ 555	\$ -
Holiday Shop (December)	\$ 3,805.65	\$ 3,000	126.86%	\$ 806	\$ (806)
Coffee Sales	\$ 1,356.00	\$ 1,000	135.60%	\$ 356	\$ (356)
Other Revenues					
Membership (Dec - March)	\$ 8,513.48	\$ 4,000	212.84%	\$ 4,513	\$ (4,513)
Fundraiser (Feb & Dec)	\$ 2,196.59	\$ 5,000	43.93%	\$ (2,803)	\$ 2,803
Donations	\$ 3,693.65	\$ 1,000	369.37%	\$ 2,694	\$ (2,694)
Interest Earned	\$ 20.60	\$ 50	41.20%	\$ (29)	\$ 29
Miscellaneous Revenues	\$ -	\$ -			\$ -
Program Revenues					
MLIS Tuition Reimbursement	\$ 1,500.00	\$ 1,500			\$ -
Program Fees		\$ -			
<b>Total revenues</b>	<b>\$ 31,297.83</b>	<b>\$ 22,550</b>	<b>138.79%</b>	<b>\$ 8,748</b>	<b>\$ (8,193) *</b>

Notes

\* Revenue = 138.79% received and Expenditures = 77.51% spent

	YEAR TO DATE	BUDGET	% USED	OVER/(UNDER) TO DATE	\$ REMAINING
<b>EXPENSES</b>					
Sale Supplies					
Library Shop Supplies	\$ 29.57	\$ 300	9.86%	\$ (270)	\$ 270
Library Shop Taxes	\$ 1,117.66	\$ 900	124.18%	\$ 218	
Library Shop Credit Card Fees	\$ 778.19	\$ 750	103.76%	\$ 28	\$ (28)
Online Sales - Supplies		\$ 50	0.00%	\$ (50)	\$ 50
Online Sales - Services	\$ 17.59	\$ -		\$ 18	\$ (18)
Online Sales - Shipping Charges	\$ 85.06	\$ 200	42.53%	\$ (115)	\$ 115
Holiday Shop Supplies (Sept-Nov)	\$ 574.76	\$ 500	114.95%	\$ 75	\$ (75)
Coffee Supplies	\$ 1,044.04	\$ 1,000	104.40%	\$ 44	\$ (44)
Other Revenue Supplies					
Membership Supplies (Oct-Nov)	\$ 592.76	\$ 1,000	59.28%	\$ (407)	\$ 407
Fundraiser Supplies	\$ 1,624.89	\$ 2,500	65.00%	\$ (875)	\$ 875
Library Meeting Supplies		\$ 200	0.00%	\$ (200)	\$ 200
Library Materials & Support					
General Supplies	\$ 90.40	\$ 100	90.40%	\$ (10)	\$ 10
Christmas Decorations	\$ 2,508.94	\$ 3,000	83.63%	\$ (491)	\$ 491
General Services		\$ -		\$ -	\$ -
Library Materials (Online Resources, Equipment, Books, Magazines, Non-Print)		\$ -		\$ -	\$ -
Program Supplies					
Adult Program Supplies	\$ 507.59	\$ 800	63.45%	\$ (292)	\$ 292
YA Program Supplies	\$ 874.03	\$ 1,250	69.92%	\$ (376)	\$ 376
Children's Program Supplies	\$ 1,607.95	\$ 1,500	107.20%	\$ 108	\$ (108)
All Family Special Programs	\$ 536.20	\$ 800	67.03%	\$ (264)	\$ 264
Reading Program Sponsorship	\$ 1,500.00	\$ 1,500	100.00%	\$ -	\$ -
General Program Supplies	\$ 749.61	\$ 750	99.95%	\$ (0)	\$ 0
Outreach/Volunteer					
Outreach-General	\$ 2,542.16	\$ 2,000	127.11%	\$ 542	\$ (542)
Book Weeks		\$ 150	0.00%	\$ (150)	\$ 150
Holiday Handout Supplies (Sep-Oct)	\$ 635.18	\$ 1,000	63.52%	\$ (365)	\$ 365
Business Outreach	\$ 186.64	\$ 200	93.32%	\$ (13)	\$ 13
School Outreach		\$ 100	0.00%	\$ (100)	\$ 100
Volunteer Recognition		\$ 300	0.00%	\$ (300)	\$ 300
Dues & Luncheons		\$ 225	0.00%	\$ (225)	\$ 225
Staff Support					
Booster Bunch (Staff Appreciation)	\$ 2,931.44	\$ 4,750	61.71%	\$ (1,819)	\$ 1,819
MLIS Tuition Reimbursement	\$ 3,000.00	\$ 3,000	100.00%	\$ -	\$ -
Staff In-Service	\$ 1,519.86	\$ 3,500	43.42%	\$ (1,980)	\$ 1,980
<b>Total Expenses</b>	<b>\$ 25,054.52</b>	<b>\$ 32,325</b>	<b>77.51%</b>	<b>\$ (5,234)</b>	<b>\$ 7,270</b>
<b>Net Difference</b>	<b>\$ 6,243.31</b>	<b>\$ (9,775)</b>			