

Friends of the Brownsburg Public Library
June 2022 Financial Report

Friends of the Brownsburg Public Library						
Balance Sheet						
Year to Date 2022						
	January 1, 2022 Cash Balance	Revenues	Expenditures	Account Transfers	June 30, 2022 Cash Balance	Interest Rate
Hendricks County Bank	\$ 7,750.26	\$ 9,783.02	\$ 12,041.24	\$ -	\$ 5,492.04	0.03%
First Merchants Money Market	\$ 33,016.62	\$ 18.67	\$ -	\$ -	\$ 33,035.29	0.20%

June 2022 Expenses - \$2,428.37

Date	Check #	Vendor	Amount	Expense – Note
6/1/22	4465	Kelsey Abernathy	\$85.31	YA Program Supplies
6/8/22	4466	Monsoon	\$99.00	Online Sales Services
6/14/22	4467	Brownsburg Public Library	\$1,000.00	Summer Reading Program
6/22/22	4468	Advantage Laser Supplies	\$63.53	Supplies – Checks
6/22/22	4469	First Merchants Cardmember Service	\$223.19	Supplies – (\$11.04) Outreach - Book Weeks - \$84.23 Online Sales – Shipping Charges - \$150.00
6/22/22	4470	First Merchants Cardmember Service	\$325.37	Booster Bunch - \$289.59 Outreach – General - \$14.26 Online Sales – Services - \$21.52
6/22/22	4471	Kelsey Abernathy	\$54.85	YA Program Supplies
6/22/22	4472	Amazon	\$409.61	Booster Bunch - \$66.97 Coffee Supplies - \$30.00 Online Sales – Supplies - \$42.99 Library Shop Supplies - \$9.99 YA Program Supplies - \$48.92 Children’s Program Supplies - \$70.90 Outreach – General - \$139.84
6/30/22	4473	Cristi McGill	\$79.40	Children’s Program Supplies
Automatic Payments				
6/30/22		June Credit Card Fees	\$25.96	
6/30/22		June Online Credit Card Fees (Stripe)	\$0	
Cash Reimbursement				
6/8/22		Great Barrier Reef Program	\$21.24	Children’s Program Supplies
6/10/22		Bath Bomb Molds	\$13.47	YA Program Supplies

6/16/22		Itty Bitty Arctic & Anarctic Storytimes	\$11.46	Children's Program Supplies
6/24/22		Ocean Nailed It	\$15.98	YA Program Supplies

\$2,428.37

Friends Membership

Year	Members	# of New	% of New	Total \$	Avg Gift	Total Mailed
2018	58	17	29%	\$2,375	\$41	178
2019	84	40	48%	\$3,695	\$44	1,054
2020	106	53	50%	\$4,180	\$39	1,164
2021	108	56	52%	\$4,565	\$42	862
2022 – as of 8/1/2022	117	42	36%	\$5,215	\$45	819

Mailed on December 13 to 108 2021 Members and 711 prospective members. As of 8/1/2022, we received 117 membership forms.

- 42 new (6% of 711 prospective members)
- 75 returning (69% of 108 2021 members)

2022 Revenue Analysis						
	Revenue	Expense	% of Expenses to Revenue	% of Profit to Revenue	Profit/Loss	% of each to the total
Library Shop	\$ 4,131.50	\$ 1,124.84	27%	73%	\$ 3,006.66	53%
Online Sales	\$ 2,038.31	\$ 1,679.71	82%	18%	\$ 358.60	6%
Holiday Shop (2022)	\$ -	\$ -	0%	0%	\$ -	0%
Coffee Sales	\$ 402.00	\$ 327.67	82%	18%	\$ 74.33	1%
Membership	\$ 2,290.00	\$ 84.14	4%	96%	\$ 2,205.86	39%
	\$ 8,861.81	\$ 3,216.36			\$ 5,645.45	

Library Shop - Paid 2021 Sales Tax in January for \$629.27
 Online Sales - Paid Annual Services in January along with regular supplies & shipping

**BROWNSBURG PUBLIC LIBRARY
REVENUE AND EXPENSE STATEMENT
As of June 30, 2022**

	YEAR TO DATE	BUDGET	% RECEIVED	OVER/(UNDER) TO DATE	\$\$ OUTSTANDING
REVENUES					
Sales					
Library Shop (Jan - Nov)	\$ 4,131.50	\$ 5,000	82.63%	\$ 1,404	\$ 869
Online Sales	\$ 2,038.31	\$ 8,000	25.48%	\$ (1,962)	\$ 5,962
Holiday Shop (December)	\$ 58.00	\$ 4,000	1.45%	\$ 58	\$ 3,942
Coffee Sales	\$ 402.00	\$ 1,000	40.20%	\$ (98)	\$ 598
Fundraiser	\$ -	\$ 1,000	0.00%	\$ -	\$ 1,000
Other Revenues					
Membership (Dec - March)	\$ 2,290.00	\$ 3,000	76.33%	\$ 40	\$ 710
Donations	\$ 862.06	\$ 1,000	86.21%	\$ 362	\$ 138
Interest Earned	\$ 19.82	\$ 25	79.28%	\$ 7	\$ 5
Miscellaneous Revenues	\$ -	\$ -			\$ -
Program Revenues					
Adult Program Fees	\$ -	\$ -			\$ -
YA Program Fees	\$ -	\$ -			\$ -
Children's Program Fees	\$ -	\$ -			\$ -
Total revenues	\$ 9,801.69	\$ 23,025	42.57%	\$ (188)	\$ 13,223 *

Notes

* Revenue = 38.11% received and Expenditures = 21.88% spent

	YEAR TO DATE	BUDGET	% USED	OVER/(UNDER) TO DATE	\$\$ REMAINING
EXPENSES					
Sale Supplies					
Library Shop Supplies	\$ 300.72	\$ 400	75.18%	\$ 101	\$ 99
Library Shop Taxes & Credit Card Fees	\$ 824.12	\$ 1,150	71.66%	\$ 249	\$ 326
Online Sales - Supplies	\$ 180.44	\$ 800	22.56%	\$ (220)	\$ 620
Online Sales - Services	\$ 849.27	\$ 1,500	56.62%	\$ 99	\$ 651
Online Sales - Shipping Charges	\$ 650.00	\$ 3,000	21.67%	\$ (850)	\$ 2,350
Holiday Shop Supplies	\$ -	\$ 1,500	0.00%	\$ -	\$ 1,500
Coffee Supplies	\$ 327.67	\$ 1,000	32.77%	\$ (172)	\$ 672
Other Revenue Supplies					
Membership Supplies	\$ 84.14	\$ 150	56.09%	\$ 9	\$ 66
Fundraiser Supplies	\$ -	\$ 100	0.00%	\$ -	\$ 100
Library Meeting Supplies	\$ -	\$ 200	0.00%	\$ (100)	\$ 200
Library Materials & Support					
General Supplies	\$ 114.44	\$ 100	114.44%	\$ 64	\$ (14)
Christmas Decorations	\$ -	\$ 3,000	0.00%	\$ -	\$ 3,000
General Services	\$ -	\$ -	0.00%		\$ -
Library Materials (Online Resources, Equipment, Books, Magazines, Non-Print)	\$ 14.30	\$ -	0.00%		\$ (14)
Program Supplies					
Adult Program Supplies	\$ 50.70	\$ 800	6.34%	\$ (349)	\$ 749
YA Program Supplies	\$ 669.13	\$ 1,000	66.91%	\$ 169	\$ 331
Children's Program Supplies	\$ 1,208.39	\$ 1,500	80.56%	\$ 458	\$ 292
All Family Special Programs	\$ -	\$ 800	0.00%	\$ (400)	\$ 800
Summer Reading Program	\$ 1,000.00	\$ 1,000	100.00%	\$ 500	\$ -
Winter Reading Program	\$ 500.00	\$ 500	100.00%	\$ 250	\$ -
General Program Supplies	\$ 556.51	\$ -		\$ 557	\$ (557)
Outreach/Volunteer					
Outreach-General	\$ 1,116.99	\$ 3,000	37.23%	\$ (383)	\$ 1,883
Book Weeks	\$ 84.23	\$ 150	56.15%	\$ 9	\$ 66
Holiday Handout Supplies	\$ -	\$ 750	0.00%	\$ (375)	\$ 750
Business Outreach	\$ 125.00	\$ 200	62.50%	\$ 25	\$ 75
School Outreach	\$ -	\$ 100	0.00%	\$ (50)	\$ 100
Volunteer Recognition	\$ 148.20	\$ 300	49.40%	\$ (2)	\$ 152
Dues & Luncheons	\$ 195.00	\$ 225	86.67%	\$ 83	\$ 30
Staff Support					
Booster Bunch	\$ 3,041.99	\$ 4,750	64.04%	\$ 667	\$ 1,708
Staff Risky Business Grant	\$ -	\$ 2,500	0.00%	\$ -	\$ 2,500
Staff In-Service	\$ -	\$ 3,500	0.00%	\$ -	\$ 3,500
Total Expenses	\$ 12,041.24	\$ 33,975	35.44%	\$ 1,159	\$ 21,934
Net Difference	\$ (2,239.55)	\$ (10,950)			