## Friends of the Brownsburg Public Library

January 2023 Financial Report

## Friends of the Brownsburg Public Library

Balance Sheet
Year to Date 2023

|  | January 1, 2023 Cash Balance |  | Revenues |  | Expenditures |  | Account Transfers |  | January 31, 2023 Cash Balance |  | Interest Rate |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hendricks County Bank | \$ | 4,051.21 | \$ | 3,276.79 | \$ | 1,952.08 | \$ | - | \$ | 5,375.92 | 0.03\% |
| First Merchants Money Market | \$ | 33,135.12 | \$ | 20.97 | \$ | - | \$ | - | \$ | 33,156.09 | 0.70\% |

January 2023 Expenses - $\$ 1,952.08$

| Date | Check \# | Vendor | Amount | Expense - Note |
| ---: | ---: | :--- | ---: | :--- |
| $1 / 6 / 23$ | 4526 | Amazon Capital Services | $\$ 325.93$ | Coffee Supplies - \$107.31 <br> Online Sales - Supplies - \$35.99 <br> Adult Program Supplies - \$104.05 <br> YA Program Supplies - \$8.35 <br> Children's Program Supplies - \$28.30 <br> Graphics Room Supplies - \$41.93 |
| $1 / 6 / 23$ | 4527 | Monsoon | $\$ 99.00$ | Online Sales Services |
| $1 / 6 / 23$ | 4528 | Staples Business Credit | $\$ 123.85$ | Graphics Room Supplies |
| $1 / 9 / 23$ | 4529 | VOID | Set Up Amazon Smiles |  |
| $1 / 10 / 23$ | 4530 | Brownsburg Public Library | $\$ 450.00$ | Donations - Shoemaker \& Knapp - move to <br> Operating-Gifts |
| $1 / 13 / 23$ | 4531 | Kelsey Abernathy | $\$ 32.63$ | YA Program Supplies |
| $1 / 13 / 23$ | 4532 | First Merchants <br> Cardmember Service | $\$ 190.38$ | YA Program Supplies - \$40.38 <br> Online Sales - Shipping Charges - $\$ 150.00$ |
| $1 / 19 / 23$ | 4533 | First Merchants <br> Cardmember Service | $\$ 46.20$ | Booster Bunch - \$5.00 <br> Online Sales - Services - \$41.20 |
| $1 / 26 / 23$ | 4534 | Kelsey Abernathy | $\$ 50.00$ | Booster Bunch - Resignation Gift |
| $1 / 27 / 23$ | 4535 | Kelsey Abernathy | $\$ 66.27$ | YA Program Supplies |


| $1 / 10 / 23$ |  | Indiana Department of <br> Revenue | $\$ 768.32$ | 2022 Sales Tax for Coffee Sales, Library <br> Shop \& Holiday Shop |
| :---: | :---: | :--- | ---: | :--- |
| $1 / 27 / 23$ | 4425 | Check Voided - First <br> Merchant 12/29/2021 | $(\$ 50.00)$ |  |
| $1 / 27 / 23$ | 4426 | Check Voided - First <br> Merchant 12/29/2021 | $(\$ 51.57)$ |  |

\$1,952.08

Friends Membership

| Year | Members | \# of New | \% of New | Total \$ | Avg Gift | Total Mailed |
| :--- | :---: | :---: | :---: | ---: | ---: | ---: |
| 2018 | 58 | 17 | $29 \%$ | $\$ 2,375$ | $\$ 41$ | 178 |
| 2019 | 84 | 40 | $48 \%$ | $\$ 3,695$ | $\$ 44$ | 1,054 |
| 2020 | 106 | 53 | $50 \%$ | $\$ 4,180$ | $\$ 39$ | 1,164 |
| 2021 | 108 | 56 | $52 \%$ | $\$ 4,565$ | $\$ 42$ | 862 |
| 2022 | 121 | 45 | $37 \%$ | $\$ 5,320$ | $\$ 44$ | 819 |
| 2023 | 92 | 12 | $13 \%$ | $\$ 4,900$ | $\$ 53$ | 825 |

Mailed on December 5, 2022 to 118 Members and 707 prospective members. As of 2/7/2023, we received 92 membership forms.

- 12 new ( $2 \%$ of 707 prospective members)
- 80 returning ( $68 \%$ of 118 members)


## 2023 Revenue Analysis

| Library Shop | Revenue |  | Expense |  | $\%$ of Expenses to Revenue159\% | \% of Profit to Revenue | Profit/Loss |  | \% of each to the total$-22 \%$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ | 514.70 | \$ | 816.57 |  |  | \$ | (301.87) |  |
| Online Sales | \$ | 440.25 | \$ | 224.62 | 51\% | 49\% | \$ | 215.63 | 16\% |
| Holiday Shop (2023) | \$ | - | \$ | - | \#DIV/0! | \#DIV/0! | \$ | - | 0\% |
| Coffee Sales | \$ | 89.00 | \$ | 107.31 | 121\% | -21\% | \$ | (18.31) | -1\% |
| Membership | \$ | 1,450.00 | \$ | - | 0\% | 100\% | \$ | 1,450.00 | 108\% |
|  | \$ | 2,493.95 | \$ | 1,148.50 |  |  | \$ | 1,345.45 |  |

# BROWNSBURG PUBLIC LIBRARY REVENUE AND EXPENSE STATEMENT <br> As of January 31, 2023 

|  | YEAR TO DATE |  | BUDGET |  | \% RECEIVED | OVER/(UNDER) |  | \$\$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | NDING |
| REVENUES |  |  |  |  |  |  |  |  |  |
| Sales |  |  |  |  |  |  |  |  |  |
| Library Shop (Jan - Nov) | \$ | 514.70 |  |  | \$ | 5,000 | 10.29\% | \$ | 60 | \$ | 4,485 |
| Online Sales | \$ | 440.25 | \$ | 4,000 | 11.01\% | \$ | 107 | \$ | 3,560 |
| Holiday Shop (December) | \$ | 629.25 | \$ | 4,000 | 15.73\% | \$ | 629 | \$ | 3,371 |
| Coffee Sales | \$ | 89.00 | \$ | 1,000 | 8.90\% | \$ | 6 | \$ | 911 |
| Fundraiser | \$ | - | \$ | 1,000 | 0.00\% | \$ | - | \$ | 1,000 |
| Other Revenues |  |  |  |  |  |  |  |  |  |
| Membership (Dec - March) | \$ | 1,450.00 | \$ | 4,000 | 36.25\% | \$ | 450 | \$ | 2,550 |
| Donations | \$ | 153.46 | \$ | 1,000 | 15.35\% | \$ | 70 | \$ | 847 |
| Interest Earned | \$ | 21.10 | \$ | 50 | 42.20\% | \$ | 17 | \$ | 29 |
| Miscellaneous Revenues | \$ | - | \$ | - |  |  |  | \$ | - |
| Program Revenues |  |  |  |  |  |  |  |  |  |
| Adult Program Fees | \$ | - | \$ | - |  |  |  | \$ | - |
| YA Program Fees | \$ | - | \$ | - |  |  |  | \$ | - |
| Children's Program Fees |  |  |  |  |  |  |  |  |  |
| Total revenues | \$ | 3,297.76 | \$ | 20,050 | 16.45\% | \$ | 1,339 | \$ | 16,752 |

Notes

* Revenue $=16.45 \%$ received and Expenditures $=5.43 \%$ spent

| EXPENSES |  | TO DATE | BUDGET |  | \% USED | $\begin{gathered} \text { OVER/(UNDER) } \\ \text { TO DATE } \end{gathered}$ |  | \$ REMAINING |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sale Supplies |  |  |  |  |  |  |  |  |  |
| Library Shop Supplies | \$ | - | \$ | 400 | 0.00\% | \$ | (33) | \$ | 400 |
| Library Shop Taxes \& Credit $\$$ |  |  | \$ | 1,400 | 58.33\% | \$ | 700 | \$ | 583 |
| Online Sales - Supplies | \$ | 35.99 | \$ | 800 | 4.50\% | \$ | (31) | \$ | 764 |
| Online Sales - Services | \$ | 88.63 | \$ | 1,500 | 5.91\% | \$ | (36) | \$ | 1,411 |
| Online Sales - Shipping Charges | \$ | 100.00 | \$ | 3,000 | 3.33\% | \$ | (150) | \$ | 2,900 |
| Holiday Shop Supplies (SeptNov) | \$ | - | \$ | 1,500 | 0.00\% | \$ | - | \$ | 1,500 |
| Coffee Supplies | \$ | 107.31 | \$ | 1,000 | 10.73\% | \$ | 24 | \$ | 893 |
| Other Revenue Supplies |  |  |  |  |  |  |  |  |  |
| Membership Supplies | \$ | - | \$ | 150 | 0.00\% | \$ | - | \$ | 150 |
| Fundraiser Supplies | \$ | - | \$ | 100 | 0.00\% | \$ | - | \$ | 100 |
| Library Meeting Supplies | \$ | - | \$ | 200 | 0.00\% | \$ | (17) | \$ | 200 |
| Library Materials \& Support General Supplies | \$ | - | \$ | 100 | 0.00\% | \$ | (8) | \$ | 100 |
| Christmas Decorations | \$ | - | \$ | 3,000 | 0.00\% | \$ | - | \$ | 3,000 |
| General Services | \$ | - | \$ | - | 0.00\% | \$ | - | \$ | - |
| Library Materiasl (Online Resources, Equipment, Books, Magazines, Non-Print) | \$ | - | \$ | - | 0.00\% | \$ | - | \$ | - |
| Program Supplies |  |  |  |  |  |  |  |  |  |
| Adult Program Supplies | \$ | 104.05 | \$ | 800 | 13.01\% | \$ | 37 | \$ | 696 |
| Winter Reading Program | \$ | - | \$ | 500 | 0.00\% | \$ | (42) | \$ | 500 |
| YA Program Supplies | \$ | 107.25 | \$ | 1,500 | 7.15\% | \$ | (18) | \$ | 1,393 |
| Children's Program Supplies | \$ | 68.68 | \$ | 2,000 | 3.43\% | \$ | (98) | \$ | 1,931 |
| All Family Special Programs | \$ | - | \$ | 800 | 0.00\% | \$ | (67) | \$ | 800 |
| Summer Reading Program | \$ | - | \$ | 1,000 | 0.00\% | \$ | (83) | \$ | 1,000 |
| General Program Supplies | \$ | 165.78 | \$ | 750 |  | \$ | 103 | \$ | 584 |
| Outreach/Volunteer |  |  |  |  |  |  |  |  |  |
| Outreach-General | \$ | - | \$ | 3,000 | 0.00\% | \$ | (250) | \$ | 3,000 |
| Book Weeks | \$ | - | \$ | 150 | 0.00\% | \$ | (13) | \$ | 150 |
| Holiday Handout Supplies | \$ | - | \$ | 750 | 0.00\% | \$ | (63) | \$ | 750 |
| Business Outreach | \$ | - | \$ | 200 | 0.00\% | \$ | (17) | \$ | 200 |
| School Outreach | \$ | - | \$ | 100 | 0.00\% | \$ | (8) | \$ | 100 |
| Volunteer Recognition | \$ | - | \$ | 300 | 0.00\% | \$ | (25) | \$ | 300 |
| Dues \& Luncheons | \$ | - | \$ | 225 | 0.00\% | \$ | (19) | \$ | 225 |
| Staff Support |  |  |  |  |  |  |  |  |  |
| Booster Bunch | \$ | 357.82 | \$ | 4,750 | 7.53\% | \$ | (38) | \$ | 4,392 |
| Staff Risky Business Grant | \$ | - | \$ | 2,500 | 0.00\% | \$ | - | \$ | 2,500 |
| Staff In-Service | \$ | - | \$ | 3,500 | 0.00\% | \$ | - | \$ | 3,500 |
| Total Expenses | \$ | 1,952.08 | \$ | 35,975 | 5.43\% | \$ | (599) | \$ | 34,023 |
| Net Difference | \$ | 1,345.68 | \$ | $(15,925)$ |  |  |  |  |  |

